

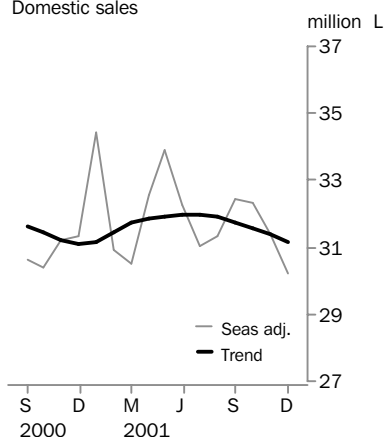


## SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

EMBARGO: 11:30AM (CANBERRA TIME) TUES 5 FEB 2002

### Australian produced wine

Domestic sales



### DECEMBER KEY FIGURES

TREND ESTIMATES	Dec 2001 '000 L	% change Nov 2001 to Dec 2001	% change Dec 2000 to Dec 2001
Australian produced wine			
Domestic wine sales	31 179	-0.7	0.3
White table wine sales	16 636	0.0	3.1
Red and rosé table wine sales	10 500	-0.3	2.5

SEASONALLY ADJUSTED	Dec 2001 '000 L	% change Nov 2001 to Dec 2001	% change Dec 2000 to Dec 2001
Australian produced wine			
Domestic wine sales	30 190	-3.8	-3.7
White table wine sales	16 021	-5.3	-2.4
Red and rosé table wine sales	10 285	-1.7	-1.7

### DECEMBER KEY POINTS

#### TREND ESTIMATES

- The trend series for total domestic sales of Australian produced wine decreased in December 2001 to 31.2 million litres. This represents a 0.7% decrease on November 2001 but a 0.3% increase on December 2000.
- The trend estimate for white table wine remained unchanged from November 2001 but increased 3.1% on December 2000.
- The trend estimate for red and rosé wine decreased 0.3% from November 2001 but increased by 2.5% on December 2000.

#### SEASONALLY ADJUSTED ESTIMATES

- The seasonally adjusted estimate for total domestic sales of Australian produced wine was 30.2 million litres, down 3.8% on November 2001.
- The seasonally adjusted estimate for white table wine decreased in December by 5.3% while the red/rosé table wine decreased 1.7%.

#### ORIGINAL ESTIMATES

- In original terms, 35.2 million litres of Australian produced wine was sold domestically during December, down 15.9% on November 2001.
- Total wine exports for the twelve months ended December 2001 is 20.8% higher than the corresponding period a year earlier.
- Total domestic wine sales exceeded exports of Australian produced wine by 5.3 million litres.

- For further information about these and related statistics, contact Daryl Evans on Adelaide 08 8237 7656 or the National Information and Referral Service on 1300 135 070.

# NOTES

## FORTHCOMING ISSUES

<i>ISSUE</i>	<i>RELEASE DATE</i>
January 2002	4 March 2002
February 2002	3 April 2002
March 2002	6 May 2002
April 2002	3 June 2002
May 2002	3 July 2002
June 2002	5 August 2002



## CHANGES IN THIS ISSUE

There are no changes in this issue.

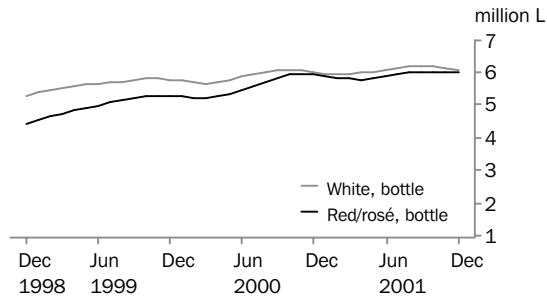


Dennis Trewin  
Australian Statistician

# DOMESTIC AUSTRALIAN TABLE WINE SALES: Trend

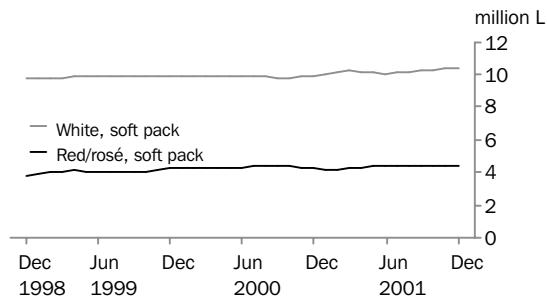
## TABLE WINE, GLASS CONTAINER < 2 LITRES

The trend series for sales of white wine in glass containers less than 2 litres is 0.6% lower than November 2001 but 1.8% higher than in December 2000. The corresponding trend estimate for red and rosé wine is 0.4% lower than November but 0.5% higher on December 2000. This series has fallen for two consecutive months (falling 0.6% overall), following six consecutive monthly increases (4.0% overall).



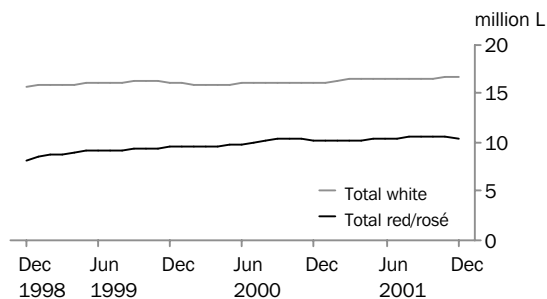
## TABLE WINE, SOFT PACK CONTAINERS

The trend series for sales of white table wine in soft packs increased by 4.6% on December 2000. This series has increased for six consecutive months, by 3.2% overall. This series has increased by 4.6% on December 2000. The trend series for sales of red/rosé in soft packs fell by 0.3% on November 2001 following ten consecutive monthly increases (rising 5.8% overall).



## TOTAL WHITE AND RED/ROSÉ TABLE WINE

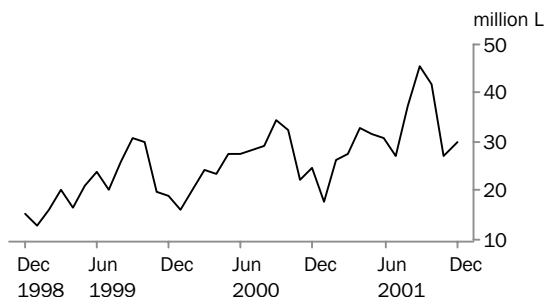
The trend series for total sales of white table wine increased 3.1% on December 2000, while the trend estimate for total red/rosé wine sales increased 2.5% over the same period.



# EXPORTS OF AUSTRALIAN PRODUCED WINE AND IMPORTS

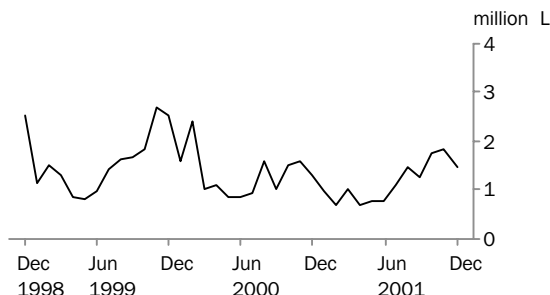
## EXPORTS OF AUSTRALIAN PRODUCED WINE

Original data for December 2001 shows exports of 30.0 million litres of Australian produced wine valued at \$162 million. The quantity and value of exports are higher than the previous month by 9.9% and 22.0% respectively. In comparison with December 2000, wine exports have increased in quantity and value by 22.3% and 23.5% respectively. The average value of Australian wine exported in December 2001 was \$5.40 per litre, up from \$5.35 per litre in December 2000.



## WINE IMPORTS CLEARED FOR HOME CONSUMPTION

Original data for December 2001 shows that 1.5 million litres of wine was imported, down by 21.3% on November 2001 and up 10.7% on December 2000. The average value of wine cleared for home consumption in November 2001 was \$8.33 per litre, increasing from \$7.55 per litre in December 2000.



## DISPOSALS OF AUSTRALIAN PRODUCED WINE AND WINE AVAILABLE FOR CONSUMPTION IN AUSTRALIA

Original data for the December quarter 2001 shows that wine available for consumption in Australia increased 1.2% on the same quarter in 2000. Domestic sales of Australian produced wine increased 0.7% and wine imports increased 15.3%. Total disposals of Australian produced wine increased 10.6% over the same period in 2000 with exports rising 24.4%.

Period	A Domestic sales of Australian produced wine '000 L	B Wine imports cleared for home consumption '000 L	A + B Wine available for consumption '000 L	C Exports of Australian produced wine '000 L	A + C Total disposals of Australian produced wine '000 L
<b>1998-1999</b>	348 349	24 255	372 604	216 149	564 498
<b>1999-2000</b>	369 271	19 607	388 878	284 935	654 206
<b>2000-2001</b>	384 847	12 773	397 620	338 289	723 136
Dec Qtr 2000	111 177	4 391	115 568	79 468	190 645
Dec Qtr 2001	111 941	5 063	117 004	98 855	210 796

DOMESTIC SALES OF TOTAL AUSTRALIAN WINE & TABLE WINE BY CONTAINER TYPE

Period	TABLE-WHITE WINE.....					TABLE-RED AND ROSÉ WINE.....			
	Total wine '000 L	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total '000 L	Glass less than 2 litres(a)	Soft packs(b)	Other containers(c)	Total '000 L
		'000 L	'000 L	'000 L		'000 L	'000 L	'000 L	
ORIGINAL									
<b>1998-1999</b>	348 349	63 354	117 954	7 000	188 310	53 713	44 564	811	99 088
<b>1999-2000</b>	369 271	69 371	118 409	5 260	193 042	63 469	49 806	778	114 053
<b>2000-2001</b>	384 847	74 123	122 452	3 189	199 763	70 506	53 538	1 517	125 560
<b>2000-2001</b>									
December	39 877	8 215	11 795	388	20 397	6 575	4 410	177	11 161
January	20 307	4 767	7 410	201	12 378	3 022	2 023	56	5 101
February	25 456	5 244	9 407	248	14 899	4 360	3 096	144	7 601
March	31 446	6 102	11 192	183	17 477	5 363	4 450	77	9 890
April	28 910	5 510	9 683	339	15 532	5 394	3 936	118	9 447
May	33 763	5 668	10 318	306	16 292	6 533	5 886	271	12 690
June	32 213	5 242	9 854	345	15 441	6 689	5 319	302	12 309
<b>2001-2002</b>									
July	32 741	5 977	9 948	81	16 006	6 697	5 560	30	12 287
August	32 205	6 134	9 695	99	15 928	6 680	5 081	32	11 794
September	32 043	6 360	9 942	92	16 394	6 476	4 420	190	11 085
October	34 782	6 476	11 330	291	18 097	6 151	4 746	111	11 008
November	41 922	8 961	12 841	156	21 958	7 742	4 955	34	12 732
December	35 237	7 307	10 950	240	18 497	5 754	4 196	129	10 078
SEASONALLY ADJUSTED									
<b>2000-2001</b>									
December	31 342	6 033	10 090	n.a.	16 423	6 263	4 184	n.a.	10 459
January	34 450	7 393	11 859	n.a.	19 253	6 097	4 091	n.a.	10 097
February	30 929	6 112	9 607	n.a.	15 884	6 036	4 022	n.a.	10 168
March	30 537	5 737	9 960	n.a.	15 902	5 220	4 433	n.a.	9 937
April	32 528	6 057	10 169	n.a.	16 742	5 802	4 366	n.a.	10 395
May	33 897	6 133	10 439	n.a.	16 873	5 932	5 527	n.a.	11 703
June	32 234	6 037	9 945	n.a.	16 517	6 163	4 463	n.a.	10 754
<b>2001-2002</b>									
July	31 024	6 169	10 257	n.a.	16 559	5 720	4 442	n.a.	10 169
August	31 352	5 994	9 523	n.a.	15 663	5 883	4 261	n.a.	10 260
September	32 440	6 437	10 338	n.a.	16 889	6 233	4 399	n.a.	10 862
October	32 312	6 075	10 899	n.a.	17 157	5 994	4 704	n.a.	10 772
November	31 391	6 413	10 501	n.a.	16 913	6 208	4 370	n.a.	10 467
December	30 190	5 772	9 995	n.a.	16 021	5 741	4 356	n.a.	10 285
TREND ESTIMATES									
<b>2000-2001</b>									
December	31 079	5 997	9 961	n.a.	16 131	5 964	4 250	n.a.	10 245
January	31 155	5 958	10 078	n.a.	16 221	5 914	4 204	n.a.	10 181
February	31 445	5 961	10 193	n.a.	16 380	5 863	4 209	n.a.	10 190
March	31 735	5 974	10 247	n.a.	16 505	5 819	4 253	n.a.	10 233
April	31 865	6 000	10 212	n.a.	16 541	5 793	4 305	n.a.	10 278
May	31 933	6 034	10 141	n.a.	16 522	5 808	4 354	n.a.	10 348
June	31 981	6 087	10 098	n.a.	16 511	5 874	4 392	n.a.	10 432
<b>2001-2002</b>									
July	31 966	6 141	10 110	n.a.	16 520	5 958	4 411	n.a.	10 501
August	31 884	6 178	10 175	n.a.	16 552	6 011	4 422	n.a.	10 537
September	31 747	6 186	10 256	n.a.	16 591	6 024	4 436	n.a.	10 549
October	31 586	6 174	10 330	n.a.	16 627	6 024	4 446	n.a.	10 550
November	31 385	6 145	10 378	n.a.	16 638	6 015	4 447	n.a.	10 535
December	31 179	6 107	10 419	n.a.	16 636	5 991	4 435	n.a.	10 500

(a) Prior to July 1998, data was collected for glass containers 1 litre and under. See Explanatory Note 3.

(b) Soft pack containers include all collapsible packs, plastic or otherwise.

(c) Other containers include tankers, cans and rigid containers, including glass 2 litres and over. Prior to July 1998, data was collected for glass containers over 1 litre. See Explanatory Note 3.

## 2

## DOMESTIC SALES OF AUSTRALIAN WINE AND BRANDY BY WINEMAKERS

Period	Table	Fortified	Sparkling bottle fermentation(a)	Sparkling bulk fermentation(a)	Carbonated	Other wine products(b)	Vermouth	Brandy(c)
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L al
<b>1998-1999</b>	287 398	23 920	20 292	12 325	1 447	2 141	824	905
<b>1999-2000</b>	307 091	22 991	18 220	14 352	3 514	2 352	754	837
<b>2000-2001</b>	325 325	22 185	16 706	13 952	3 292	3 011	372	901
<b>2000-2001</b>								
December	31 558	1 854	3 009	2 562	402	465	26	66
January	17 479	1 032	724	634	207	195	35	83
February	22 500	1 260	730	595	208	134	28	80
March	27 367	1 581	1 020	973	265	211	29	81
April	24 980	1 804	866	791	223	219	28	29
May	28 982	2 426	967	858	256	243	31	54
June	27 751	2 274	868	844	223	232	20	79
<b>2001-2002</b>								
July	28 293	2 063	995	889	240	237	25	72
August	27 721	1 829	1 150	992	283	200	30	65
September	27 479	1 716	1 284	1 121	228	189	26	52
October	29 105	1 738	1 934	1 447	326	201	31	70
November	34 690	1 878	2 854	1 853	368	252	27	77
December	28 576	1 694	2 405	1 881	398	254	29	79

(a) Spritzig table wines are included with table wine.

(c) Quantities on which excise duty was paid.

(b) From July 2000, the 'Flavoured wine' category has been changed to include wine cocktails, marsala, aperitif and tonic wines, flavoured wine, de-alcoholised wine and low and reduced alcohol wines. See Explanatory Note 4.

## 3

## DOMESTIC SALES OF AUSTRALIAN FORTIFIED WINE BY WINEMAKERS

Period	Sherry in glass less than 2 litres	Port in glass less than 2 litres	Other in glass less than 2 litres(a)	Soft packs	All other containers(b)	Total fortified
	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998-1999</b>	2 792	5 226	465	7 906	7 532	23 920
<b>1999-2000</b>	2 549	5 008	341	7 796	7 293	22 991
<b>2000-2001</b>	2 327	4 674	353	8 160	6 674	22 185
<b>2000-2001</b>						
December	189	532	31	587	514	1 854
January	138	187	20	376	311	1 032
February	152	203	22	460	423	1 260
March	144	279	20	638	500	1 581
April	194	334	22	693	562	1 804
May	290	514	33	908	682	2 426
June	203	421	32	878	740	2 274
<b>2001-2002</b>						
July	168	386	29	913	567	2 063
August	195	407	33	706	487	1 829
September	157	340	29	696	495	1 716
October	180	316	29	670	543	1 738
November	213	474	37	684	471	1 878
December	220	412	33	588	441	1 694

(a) Includes muscat, madiera, tokay and white port.

(b) Includes tankers, cans and rigid containers including glass 2 litres and over.

## IMPORTS CLEARED &amp; EXPORTS OF AUSTRALIAN PRODUCED WINE AND BRANDY

Period	WINE TYPE(a).....						TOTAL WINE.....		BRANDY.....	
	White table	Red/rosé table(b)	Total table	Fortified	Sparkling	Other	Quantity	Value(c)	Quantity	Value
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000	'000L al	\$'000
IMPORTS(c) (d)										
<b>1998-1999</b>	n.a.	n.a.	20 136	92	2 915	1 113	24 255	102 498	598	7 528
<b>1999-2000</b>	3 795	10 304	14 099	685	3 827	995	19 607	113 868	577	7 328
<b>2000-2001</b>	3 318	4 800	8 118	106	2 913	1 637	12 773	92 211	504	7 575
<b>2000-2001</b>										
October	419	483	901	8	455	134	1 499	12 859	46	788
November	435	512	947	12	424	195	1 578	11 350	60	811
December	332	466	798	14	302	200	1 314	9 925	49	1 048
January	252	377	629	7	188	145	970	6 445	60	895
February	180	282	462	3	139	77	680	4 817	43	546
March	235	503	738	25	130	134	1 026	5 887	14	365
April	129	341	469	8	72	129	678	4 279	22	373
May	145	289	434	8	97	221	760	5 228	31	535
June	236	266	502	3	171	92	769	6 016	43	615
<b>2001-2002</b>										
July	303	302	605	19	274	206	1 104	8 635	50	703
August	636	414	1 050	15	255	136	1 457	10 387	39	638
September	499	405	904	13	203	147	1 267	10 368	54	711
October	455	448	903	43	637	176	1 759	15 554	65	874
November	513	666	1 179	20	478	171	1 849	15 874	66	978
December	373	455	828	34	362	231	1 455	12 119	51	1 012
EXPORTS(e)										
<b>1998-1999</b>	105 348	100 940	206 287	2 244	6 937	681	216 149	1 067 979	24	246
<b>1999-2000</b>	129 586	143 256	272 842	2 287	9 088	717	284 935	1 372 768	19	243
<b>2000-2001</b>	r 148 273	180 347	r 328 620	2 032	r 6 546	1 091	r 338 289	r 1 752 082	19	286
<b>2000-2001</b>										
October	15 279	16 368	31 647	206	719	78	32 649	168 235	2	37
November	10 088	11 250	21 338	146	655	183	22 323	113 866	—	13
December	11 098	12 844	23 941	144	365	45	24 496	131 002	—	—
January	7 124	10 224	17 348	116	169	55	17 689	96 917	3	61
February	11 196	14 612	25 808	224	229	74	26 336	136 063	1	17
March	10 333	16 714	27 047	171	325	65	27 609	152 106	1	29
April	13 977	18 188	32 165	159	401	91	32 816	174 896	3	24
May	13 341	17 382	30 723	192	592	64	31 571	165 746	1	8
June	r13 241	r16 969	r30 210	132	462	71	r30 875	r 161 017	2	11
<b>2001-2002</b>										
July	11 856	r14 244	r26 100	176	r 655	51	r26 982	r 140 920	2	17
August	r16 995	18 940	r35 935	268	867	106	r37 177	r 183 693	—	1
September	21 275	r22 428	r43 703	226	958	558	r45 445	r 216 054	—	4
October	r17 798	r22 416	r40 215	273	1 074	92	r41 653	r 203 555	1	17
November	r12 149	r14 116	r26 266	179	r 768	33	r27 246	r 132 620	1	9
December	12 423	16 805	29 228	132	430	166	29 956	161 790	5	24

r figure or series revised since previous issue

(a) Due to change in the Customs Tariff codes implemented in July 1999 and July 2000, the wine type categories are not necessarily comparable with earlier data.

(c) See Explanatory Notes 6 and 7.

(e) Exports may include sales made by exporters other than winemakers.

(b) Includes 'Other table wine'.

(d) Imports cleared for home consumption, see Explanatory Note 5.

## EXPORTS OF AUSTRALIAN WINE BY COUNTRY OF DESTINATION, December 2001

Country/Region	WINE TYPE.....						TOTAL WINE.....	
	White table	Red/rosé table(c)	Total table	Fortified	Sparkling	Other	Quantity	Value(d)
	'000L	'000L	'000L	'000L	'000L	'000L	'000L	\$'000
Fiji	22	31	53	—	7	—	60	344
New Zealand	671	431	1 102	35	78	151	1 365	4 047
Papua New Guinea	8	6	14	1	1	—	16	81
Total Oceania and Antarctica (a)	723	490	1 213	36	86	151	1 487	4 619
Denmark	118	257	376	—	—	—	376	1 305
France	182	304	487	—	2	—	489	1 643
Germany, Federal Republic of	330	661	991	—	—	—	992	3 535
Netherlands	175	208	383	—	—	—	383	1 635
Sweden	207	207	415	—	4	—	418	1 657
United Kingdom	5 666	6 341	12 007	16	266	2	12 290	52 379
Total European Union	6 898	8 518	15 416	16	286	4	15 722	65 821
Norway	53	46	98	—	—	—	98	371
Switzerland	8	128	136	—	2	—	138	1 139
Total Europe and the Former USSR (a)	6 976	8 729	15 705	16	288	4	16 014	67 461
Israel	2	104	106	—	—	—	106	620
United Arab Emirates	48	46	95	1	2	—	97	314
Total Middle East and North Africa (a)	68	164	232	1	2	—	235	985
Malaysia	34	92	126	—	2	8	136	1 049
Singapore	43	102	145	—	4	1	150	1 291
Total Southeast Asia (a)	164	260	424	—	8	9	442	2 985
Hong Kong	78	118	197	—	3	—	199	1 525
Japan	123	110	233	—	3	1	237	1 471
Total Northeast Asia (a)	253	358	612	1	6	2	620	3 896
Canada	338	1 088	1 426	30	7	—	1 463	9 993
United States of America	3 889	5 694	9 583	48	31	—	9 662	71 606
Total Northern America (a)	4 227	6 782	11 009	78	38	—	11 125	81 600
Total Other Regions (b)	12	21	33	—	1	—	33	244
Total All Countries	12 423	16 805	29 228	132	430	166	29 956	161 790

(a) Includes other countries as detailed in *Standard Australian Classification of Countries* (Cat. no. 1269.0).

(b) Includes ships' stores.

(c) Includes 'Other table wine'.

(d) Free on board value, see Explanatory Note 6.



## EXPORTS OF AUSTRALIAN WINE BY REGION(a)

	<i>Oceania &amp; Antarctica</i>	<i>Europe &amp; the Former USSR</i>	<i>Middle East &amp; North Africa</i>	<i>Southeast Asia</i>	<i>Northeast Asia</i>	<i>Northern America</i>	<i>Other(b)</i>	<i>Total all regions</i>
<i>Period</i>	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L	'000 L
<b>1998-1999</b>	23 660	133 143	858	4 298	7 664	45 939	587	<b>216 149</b>
<b>1999-2000</b>	22 219	186 398	1 112	4 839	8 208	61 519	639	<b>284 935</b>
<b>2000-2001</b>	22 194	215 079	1 323	6 054	8 104	r84 530	1 006	<b>r 338 289</b>
<b>2000-2001</b>								
October	1 810	22 199	75	461	692	7 344	69	<b>32 649</b>
November	3 266	11 326	110	517	597	6 376	131	<b>22 323</b>
December	1 021	13 367	93	634	737	8 532	111	<b>24 496</b>
January	922	9 947	165	309	669	5 627	50	<b>17 689</b>
February	1 159	16 329	109	771	601	7 245	122	<b>26 336</b>
March	1 474	16 889	129	521	692	7 795	108	<b>27 609</b>
April	1 259	23 570	121	580	545	6 659	82	<b>32 816</b>
May	1 927	20 270	84	400	726	8 092	73	<b>31 571</b>
June	1 998	19 384	170	472	935	r7 810	106	<b>r30 875</b>
<b>2001-2002</b>								
July	2 028	18 054	101	432	639	r5 618	111	<b>r26 982</b>
August	2 434	25 620	148	517	983	r7 402	72	<b>r37 177</b>
September	3 770	r30 656	79	532	1 041	r9 300	68	<b>r45 445</b>
October	3 609	27 352	58	r 691	r 859	r8 999	r85	<b>r41 653</b>
November	r2 669	r15 502	r 105	r 721	r 857	r7 300	91	<b>r27 246</b>
December	1 487	16 014	235	442	620	11 125	33	<b>29 956</b>

r figure or series revised since previous issue

(a) Exports may include sales made by exporters other than winemakers.

(b) Includes ships' stores.

## EXPLANATORY NOTES

### INTRODUCTION

**1** The information shown in this publication for the domestic sales of Australian produced wine is obtained directly from winemakers by means of a mail collection. The brandy sales figures shown represent quantities on which excise duty was paid, i.e. the quantity of brandy released for sale. Statistics relating to import clearances and exports are based on information provided to the Australian Customs Service by importers, exporters and their agents.

### SCOPE AND COVERAGE

**2** The information on domestic sales of Australian produced wine is obtained from winemaking enterprises with sales of 250,000 litres or more in the previous financial year. These account for approximately 96% of total wine sales. All sales data are collected on an Australia-wide basis only and State figures are therefore not available.

**3** Tables 1–3 include all sales by winemakers (within the scope of the collection) with the exception of exports, sales for ships' stores, sales of imported wine and brandy and inter-winery sales, the last exclusion being necessary to avoid duplication in the published figures. From July 1998 the definition for table wine in the glass container categories changed from '1 litre and under' to 'less than 2 litres'. This series has been retained as the contribution of the over 1 litre but under 2 litres containers (such as table wine in magnum sized bottles) is believed to have been less than 1%. There is an expectation this contribution will increase in the future. This has a consequential effect for the 'other containers' category which includes glass containers 2 litres and over from July 1998 (prior to this it was glass over 1 litre). This series will also be retained.

**4** From July 2000, the category 'Flavoured wine' has been changed to 'Other wine products'. This change reflects the inclusion of de-alcoholised, low and reduced alcohol wines in the category. These wine types were previously included in 'Table wine'. While it is expected that the effect on the 'Table wine' series resulting from this change will be insignificant, care should be taken in comparing 'Flavoured wine' with 'Other wine products'.

### IMPORTS AND EXPORTS

**5** Figures relating to international trade in wine and brandy are presented in tables 4–6 to provide a basis for assessing the overall wine market. Imports cleared for home consumption comprise those goods entered for home consumption, together with goods cleared from Customs warehouses. Exports of Australian produce are defined as exports of goods, materials or articles which have been produced, manufactured or partly manufactured in Australia.

**6** The value of exports is the free on board (f.o.b.) transactions value of the goods expressed in Australian dollars. The ABS converts foreign currency f.o.b. values to Australian dollars using the exchange rate prevailing on the date of departure shown on the export manifest.

**7** The value of imports is the Australian Customs value. Goods are valued at the point of containerisation (in most cases) or the port of shipment, or at the customs frontier of the exporting country, whichever comes first.

**8** For further information on the compilation of Trade Statistics refer to explanatory notes contained in *International Merchandise Trade, Australia* (Cat. no. 5422.0).

## EXPLANATORY NOTES

### SEASONALLY ADJUSTED AND TREND ESTIMATES

**9** Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences can be more clearly recognised. Seasonal adjustment does not remove from the series the effect of irregular influences (e.g. abnormal weather and industrial disputes).

**10** The seasonally adjusted estimates in this publication have been produced using a concurrent methodology whereby the seasonal factors are revised each month to take into account the seasonality exhibited by the latest observation. A more detailed review is conducted annually.

**11** The overall degree of revision to the seasonally adjusted estimates is expected to be less on average than would be the case with annual reanalysis only. However, the nature of the seasonal adjustment process is such that the magnitude of some revisions resulting from each adjustment may be quite significant, especially towards the end of the series. For this reason additional care should be exercised when interpreting movements in seasonally adjusted data for recent months.

**12** The smoothing of seasonally adjusted series to create trend estimates is a means of reducing the impact of the irregular component of the series. The trend estimates of wine sales have been derived by applying a 13-term Henderson weighted moving average to the seasonally adjusted series.

**13** For further information, see *A Guide to Interpreting Time Series—Monitoring Trends, an Overview* (Cat. no. 1348.0) or contact the Assistant Director, Time Series Analysis on (02) 6252 6345.

### ACKNOWLEDGMENT

**14** ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated: without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

### RELATED PUBLICATIONS

**15** Another ABS publication which may be of interest is the *Australian Wine and Grape Industry* (Cat. no. 1329.0). This is a statistical compendium of Australia's wine and grape industries containing information on: area of vines and production of grapes by region; wine production and grapes crushed by region; structure of the wine manufacturing industries; stocks of wine held by winemakers at 30 June; domestic wine sales; exports and imports of wine; price indexes of grapes and wine; consumption of wine and world comparisons.

**16** Current publications produced by the ABS are listed in the *Catalogue of Publications and Products Australia* (Cat. no. 1101.0). The ABS also issues, on Tuesdays and Fridays, a *Release Advice* (Cat. no. 1105.0) which lists publications to be released in the next few days. The Catalogue and Release Advice are available from any ABS office.

### ROUNDING

**17** Where figures have been rounded, discrepancies may occur between sums of the component items and totals.

### SYMBOLS AND OTHER USAGES

—	nil or rounded to zero
L	litres
L al	litres of alcohol
n.a.	not available
n.p.	not available for separate publication (but included in totals where applicable)
r	figure or series revised since previous issue

## FOR MORE INFORMATION...

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- CPI INFOLINE* For current and historical Consumer Price Index data, call 1902 981 074 (call cost 77c per minute).
- DIAL-A-STATISTIC* For the latest figures for National Accounts, Balance of Payments, Labour Force, Average Weekly Earnings, Estimated Resident Population and the Consumer Price Index call 1900 986 400 (call cost 77c per minute).

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